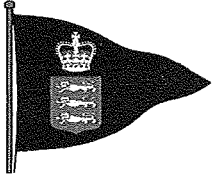


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ROYAL CHANNEL ISLANDS YACHT CLUB

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Carol Le Quesne
Scrutiny Officer
States Greffe
Mourier House
St. Helier
JE1 1DD

28 May 2004

Dear Carol,

Jersey Harbour Trust Port Proposal

Thank you for your letter of the 6th May 2004, requesting evidence in respect of the above proposal to change Jersey Harbours into a Trust Port or a Jersey Limited Company.

We are only able to provide information where this Club has been invited to participate in meetings with Jersey Harbours and enclose copies from our files of letters and documents received as follows:

1. Dated 17th Sept. 2003 Entitled "Options Review for Jersey Harbours"
- 2 Dated 30th Sept. 2003 Entitled "Jersey Marine Industry" inviting a representative to participate in a presentation given by Dr Duncan Gibault. This was accompanied with a nineteen page undated Statistics Document from Dr Gibault entitled The Marine Industry in Jersey's Economy. We are not sure if this can be regarded as evidence but as it provides information relating to this subject, we felt it may be relevant to this inquiry.

Various other attachments and analysis documents may have accompanied these letters, which are now separated in our files or spoilt with personal notes etc. These can probably be retrieved by your department. We enclose what we have but cannot confirm that it is complete.

Copies of other documents enclosed now are "Options Review for Jersey Harbours dated 28th August initialled BJSN.

Another with the same title with an addition stating the following: Staff Up-Date No 1 dated 11th Sept. 2003 by the same author.

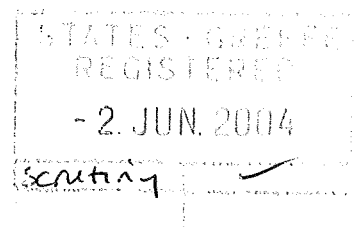
Further documents not enclosed that are probably available on Jersey Harbours files and are entitled **Options Review for Jersey Harbours** "Stakeholders Feedback" undated and un-initialled.

We trust that this information is of assistance and wish to point out that this is author attended the above meetings as a Club representative.

Yours sincerely,

Madeleine Poole

pp. Geoffrey Winchester
Commodore





States
of
Jersey

Our Ref:

Your Ref:

17th September 2003

Mr Ken Jesson
Commodore
Royal CI Yacht Club
Le Mont du Boulevard
St Brelade
JE3 8AD

Dear *Mr. Jesson*

OPTIONS REVIEW FOR JERSEY HARBOURS

This high level review has been initiated by the Finance and Economics Committee, as explained in the accompanying information sheets. We are hopeful that, subject to the agreement of the States, the outcome of the review should settle the direction in which we must head.

Deloitte and Touche have started the review and are due back in the Island on 8th October. During that visit they will be holding short meetings with politicians, Chief Officers, staff representatives and port users. They would therefore very much like to meet you together with other marine representatives and suggest 4:00pm on that day in the Conference Room at Maritime House.

Please do revert to me if this is not possible and I will try to arrange an alternative time.

Yours sincerely

Piers Baker

Piers Baker
Strategic Development Co-Ordinator

Enc

Jersey Harbours

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to S. Winchester pso



**States
of
Jersey**

Our Ref: **APC/JS**

Your Ref: **30th September 2003**

Mr Ken Jesson
Commodore
Royal Channel Islands Yacht Club
Le Mont du Boulevard
St Brelade
JE3 8AD

Jersey Harbours

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OPTIONS REVIEW FOR JERSEY HARBOURS

It was announced at the Harbours and Airport Committee meeting held on 20th August that Deloitte & Touche had been awarded the contract to undertake an Options Review for Jersey Harbours at the instigation of the Finance and Economics Committee.

To quote from the invitation to tender:

"It has been proposed by the Finance and Economics Committee and agreed by the Harbours and Airport, Policy and Resources and Economic Development Committees, to carry out an independent, objective, high-level review of the Options for the ownership, operation and regulation of Jersey Harbours."

Subject to receipt of their acceptance letter, it is understood that Deloitte & Touche will take a period of seven to nine weeks for the Review. Both myself and Piers Baker, Strategic Development Co-Ordinator, will work closely with the Deloitte & Touche personnel appointed to undertake the project and also with Lee Henry, Senior Accountant of the States Treasury in his role as co-ordinator.

Harbours' personnel and port users will be aware that regular reports on Jersey Harbours progression towards a more commercially focused future and the internally favoured and agreed Trust Port option have, for good reason, been somewhat thin on the ground and lacking in detail of recent months. This is entirely attributable to the Finance and Economics Committee's desire for an Options Review in respect of the future of Jersey Harbours, but as this has now been instigated, the outcome should be made known at least to the committees concerned towards the year end.

It should be appreciated that all project work completed to date by Jersey Harbours in pursuance of the goal set in March 1999 by the then Policy and Resources Committee following the Strategic Service Review carried out by Fisher Associates, which set us on our present path, will be made available to Deloitte & Touche. Indeed, the Terms of Reference for the Review explicitly state the importance of drawing on this past work. We look forward to co-operating with the Review team in the execution of this important project which will assist those committees directly concerned to reach a final decision within the foreseeable future.

Bearing in mind the range of options that Deloitte & Touche have to consider, it is not possible to comment or speculate on the outcome other than to say that whatever the eventually agreed model, the Jersey Harbours Senior Management Team will instigate a full consultation process with Harbours' personnel and port users and strive to implement the decision in a timely manner, following States approval. Harbours' personnel and port users will, once a decision has been made, receive presentations on the outcome together with proposed implementation strategies.

BJSN
28th August 2003

OPTIONS REVIEW FOR JERSEY HARBOURS : STAFF UP-DATE NO 1

The team from Deloitte & Touche were in Jersey for their initial visit on Friday 5th September and this gave the Harbours' Senior Management Team the opportunity to meet the Deloitte & Touche personnel headed by Pommy Sarwal, a partner with D&T and Nicolas Finney of the UK company, Waterfront Partnership. Both have considerable experience and expertise within the port industry. The Deloitte & Touche personnel, following a meeting with the SMT, were given a tour of the port followed by a handing over of the work completed to date in our progression towards what was previously agreed, namely the Trust Port model suitably adapted for Jersey Harbours.

Subject to the confirmation of dates, the team are due to return to Jersey in early October, at which time they will meet with the broad range of commercial and leisure port users. The opportunity will also be taken for representatives of the TGWU and Jersey Civil Service Association to meet with the team, so that their input may form part of Deloitte & Touche's deliberations.

A further up-date will be provided following the October visit and the opportunity will also be taken for the subject to be discussed in general at the next staff meeting, which it is proposed to arrange within the next two weeks or so.

BJSN
11th September 2003